uniteam
SERVICES

CYPRUS · MYANMAR · INTERNATIONAL SUPPORT

uniteam SERVICES

CORPORATE PRESENTATION

A simpler way to run and grow your business.

One coordinated partner for the work that keeps your business moving.

WHAT THIS PRESENTATION COVERS

Not a longer list of agencies, freelancers and suppliers. One team that already knows your business, working across every discipline you need to run it.

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OUR PURPOSE IS CLEAR: ***GIVE EVERY BUSINESS ROOM TO GROW.***



01

PART OF THE UNITEAM GROUP OF COMPANIES

Ship management, training, hospitality, recruitment and professional services — one group, shared standards.

UNITEAM GROUP OF COMPANIES

Founded 1986 · Cyprus · Myanmar · Germany · Ukraine · Singapore

UNITEAM MARINE

INTERNATIONAL SHIP MANAGEMENT

UNITEAM TRAINING

MARINE, OIL & GAS AND INDUSTRIAL TRAINING

uniteam SERVICES

PROFESSIONAL BUSINESS SERVICES

recruitment

TALENT ACQUISITION IN CYPRUS

UNITEAM CRUISE SERVICES

CRUISE CREW RECRUITMENT, MYANMAR

uniteam healthcare services

HEALTHCARE STAFFING FOR GERMANY

BAYVIEW the beach resort

LEISURE AND HOSPITALITY, MYANMAR

Full group detail:
uniteammarine.com/our-group

UNITEAM SERVICES AT A GLANCE

The professional services arm of a diversified international group with four decades of operating history.

1986

GROUP FOUNDED

> *Four decades of continuous operation*

What we do, in one sentence

We take on the business functions a company needs to run — accounting and payroll, hiring, marketing, advisory, technology and compliance — so the owner can spend their time on the business instead of on running it.

2

COUNTRIES

Cyprus · Myanmar ·

6

SERVICE LINES

Finance, Recruitment, Marketing, Advisory, Technologies, Compliance

2

ISO CERTIFICATIONS

ISO 9001:2015 quality · ISO 27001:2022 information security

XXX

CLIENTS SERVED

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod

MISSION & VISION

MISSON

To make world-class business capability available to every company, regardless of its size.

VISION

To create a business world where no owner has to choose between growing their company or managing it.



GROW YOUR BUSINESS

WE MANAGE THE REST

SIX COMMITMENTS THAT DECIDE HOW WE WORK

Values only matter if they change behaviour. These describe what we actually do when it is inconvenient.

Start With You

Every piece of work begins with what changes for the client's business, not with what suits our structure.

Move As One

We share information, standards and responsibility across service lines. One answer, not five opinions and a gap.

Decide Fast

A clear answer quickly, lean enough to change course. Waiting for perfect costs more than being 90% right today.

Grow your business

WE MANAGE THE REST





Grow your business.

We manage the rest.

Say It Straight

We tell clients what is true, including the version they don’t want. No hidden costs, no bad news delivered late.

Own The Outcome

We take the problem, not the task. If something goes wrong, it is ours to flag first and ours to fix.

Challenge The Norm

We question how things are done, our own methods included, and bring better ways before clients think to ask.



02

FOUR SPECIALIST SERVICE LINES. ONE SHARED VIEW OF YOUR BUSINESS.

Each line is focused in its craft. Together, they create a more connected way to support growth.

uniteam SERVICES

***4** specialist service lines. One shared view of your business.*

Each unit does distinct work. The client experiences one connected relationship.

marketing

Market presence and momentum

finance

Financial control and insight



recruitment

Talent that fits the role

advisory

Clarity for complex decisions

From day-to-day operations to forward-looking decisions, every service line is designed to contribute to the same client outcome.

marketing

U Marketing turns market presence into commercial momentum.

A FOCUSED BRAND AND COMMUNICATIONS OFFER BUILT TO MAKE THE VALUE OF YOUR BUSINESS EASIER TO SEE AND ACT ON.

- Brand positioning and message development
- Campaign planning and creative direction
- Content and digital channel management
- Website, design and sales enablement support
- Performance review and practical optimisation

Designed to slot into your business, not sit alongside it.



finance

U Finance keeps the numbers accurate, timely and decision-ready.

A PRACTICAL FINANCE FUNCTION THAT SUPPORTS THE DAY-TO-DAY DISCIPLINE BEHIND HEALTHY GROWTH.

- Accounting administration and bookkeeping
- Accounts receivable, payable and reconciliations
- Payroll processing and statutory administration
- Tax, audit and assurance coordination
- Financial advisory, reporting and cash-flow insight

Designed to slot into your business, not sit alongside it.



recruitment

U Recruitment brings the right capability into your business.

AN INFORMED, PROFESSIONAL SEARCH PROCESS THAT HELPS YOU BUILD TEAMS WITH CONFIDENCE.

- Role definition and talent mapping
- Candidate sourcing and targeted outreach
- Screening, interviewing and shortlisting
- Recruitment process support and coordination
- Salary benchmarking and employer guidance

Designed to slot into your business, not sit alongside it.



U advisory

U Advisory turns complex decisions into a clearer route forward.

COMMERCIAL, CORPORATE AND REGULATORY PERSPECTIVE WHEN YOUR NEXT STEP NEEDS MORE THAN A STANDARD ANSWER.

- Corporate services and company administration
- Business consulting and growth planning
- Financial and strategic advisory
- Compliance and regulatory coordination
- Immigration and employment support

Designed to slot into your business, not sit alongside it.



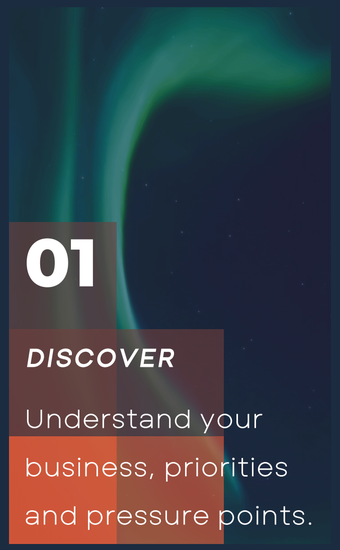


03 A SERVICE MODEL THAT MAKES THE WHOLE BUSINESS EASIER TO RUN.

The value is not only in what we do. It is in the friction we remove for the people leading the business.

A SIMPLE OPERATING MODEL, DESIGNED AROUND YOUR BUSINESS.

You do not need to manage a collection of providers. You need a partner that can understand the whole picture and keep work moving.



01

DISCOVER

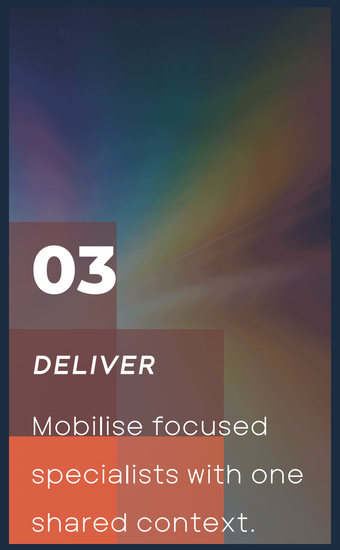
Understand your business, priorities and pressure points.



02

DESIGN

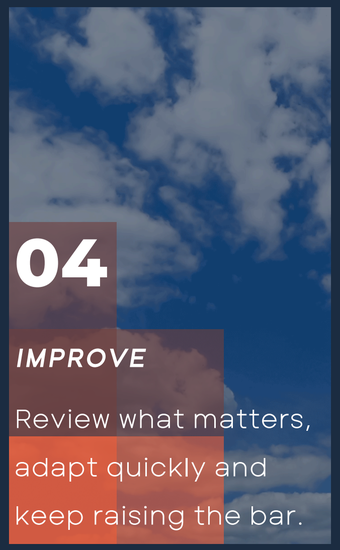
Agree the right service mix, cadence and accountable owners.



03

DELIVER

Mobilise focused specialists with one shared context.



04

IMPROVE

Review what matters, adapt quickly and keep raising the bar.

ONE CONTEXT · ONE RELATIONSHIP · ONE ACCOUNTABLE OUTCOME

THE CLIENT ADVANTAGE IS PRACTICAL, NOT THEORETICAL.

It changes the amount of time, effort and attention you have to spend on running the business.

Capability Without Headcount

Specialist expertise without the overhead of building every function in-house.

Shared Specialist Context

You do not have to repeat the story of your business at every new handover.

Capacity That Moves With You

Add, adjust or reduce support as your business changes.

One Point of Accountability

One relationship that owns the outcome, not only a slice of the work.

Systems and Standards

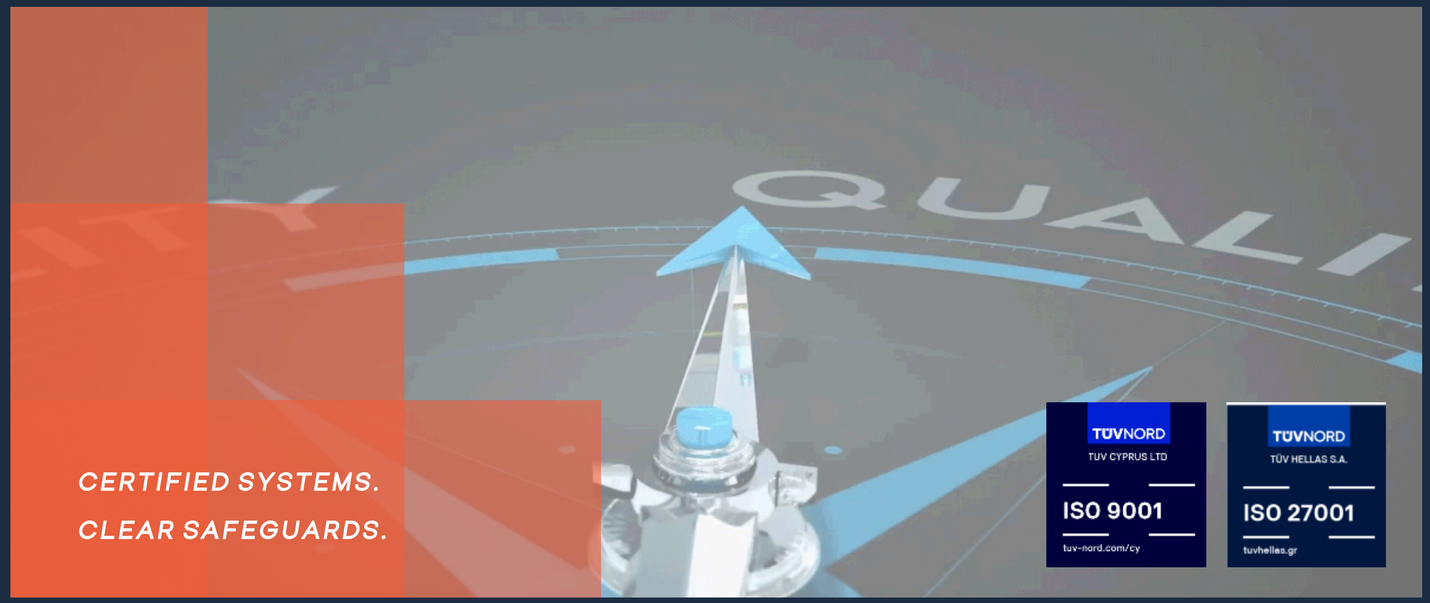
Established group processes, sized to your organisation.

Faster, Clearer Answers

A responsive team that communicates directly and decides quickly.

QUALITY, SECURITY AND INTERNATIONAL REACH REINFORCE EVERY ENGAGEMENT.

Professional support needs more than specialist knowledge. It needs repeatable standards, careful handling of information and the depth to keep moving as the business changes.



Quality management

ISO 9001:2015 certification supports systematic, measurable service quality.

Information security

ISO 27001:2022 certification supports disciplined handling of sensitive information.

International capability

Experienced teams across Cyprus and Myanmar, connected to a wider international group.

ELEVEN REASONS CLIENTS STAY

Assessed in our own strategic review — the strengths clients name most often.

- Advanced systems & SAP integration
- Competitive and fair pricing
- Personalised client support
- Part of a larger group
- Dynamic and young team
- Flexible and quick delivery
- Constant, transparent communication
- Confidential and secure services
- Compliance with regulations
- Expertise in key sectors
- Continuous improvement & innovation
- ***AND THE TWELFTH — YOU***

Independently verified: ISO 9001:2015 (Quality Management) and ISO 27001:2022 (Information Security).



04 INDEPENDENT EXPERTISE. GROUP-BACKED CAPABILITY.

Uniteam Services is part of a wider family of specialist businesses, built to create long-term value for clients.

TRUSTED BY BUSINESSES THAT VALUE ACCOUNTABLE SUPPORT.

CLOCK café

PHLEX

red® redcube furniture

PITTASHI

kyrank

raw+ tonic

SPARKLING VISION

nomad.

Εύλογον

COAR Global.

IstraClean

TASOSANDREOU DEVELOPERS LTD

Tax House

THREE STEPS TO FIND OUT IF THIS FITS

No obligation, no lock-in, and a scope you can start narrow and widen later.



1

A 45-minute conversation

Tell us how the business runs today and where your own time is going. We will tell you honestly whether we can help.



2

A written scope and price

A specific proposal: which services, at what service level, on what reporting calendar, at what monthly cost.



3

A controlled start

Begin with one service line. Widen only when it has proved itself. Your risk stays small while trust is built.

READY WHEN YOU ARE.

Email Info@uniteamservices.com or call +357 25 846 100 to book the first conversation.

uniteamservices.com

LET'S GET IN TOUCH

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